



Selling Your Home: Costs and Fees

The process of selling your home involves several costs and fees. The following information is very general. Many of these items can be negotiated with the buyer.

- **Real estate commission**
- **Document preparation fee for deed**
- **Documentary transfer tax**
- **Any city transfer/conveyance tax** (according to contract)
- **Any loan fees required by buyer's lender**
- **Payoff of all loans in seller's name** (or existing loan balance if being assumed by buyer)
- **Interest accrued to lender being paid off, statement fees, reconveyance fees and any prepayment penalties.**
- **Termite inspection** (according to contract)
- **Termite work** (according to contract)
- **Home warranty** (according to contract)
- **Any judgments, tax liens, etc., against the seller**
- **Tax proration** (for any taxes unpaid at time of transfer of title)
- **Any unpaid homeowner's dues**
- **Recording charges to clear all documents of record against seller**
- **Any bonds or assessments** (according to contract)
- **Any and all delinquent taxes**
- **Notary fees**
- **Escrow fees** (according to contract)
- **Title insurance premium** (according to contract)

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